# Membership Application

Tidewater Builders Association welcomes your application to become a member of the most progressive home builders association in the country. As a member of TBA you also become a member of the Home Builders Association of Virginia (HBAV) and the National Association of Home Builders (NAHB). Your membership becomes active upon receipt of your application and annual dues payment.

Please mail your completed application to TBA or fax to (757) 424-5954, with full payment. You may also join at www.tbaonline.org. For questions, contact Membership Marketing at (757) 305-9042 or sturner@tbaonline.org.

The mission of Tidewater Builders Association is to improve the climate for quality housing for all income levels; promote the growth and development of the shelter industry; promote excellence and professionalism among members through educational and networking opportunities; and support and enhance the community through charitable projects.

**Company information** Company name Mailing address \_\_\_\_State City\_\_\_\_ Zip \_\_\_\_\_Fax \_\_\_\_\_ Phone Publish fax in online directory?  $\Box Y \Box N$ Purchase Web link in online directory? (**\$125 annually**)  $\Box$  Y  $\Box$  N Web site address Primary contact information Position \_\_\_\_ Name Phone (if different from above) \_\_\_\_\_ \_\_\_\_ (for internal use only) \_\_\_e-mail \_\_\_ Are you on Facebook? 🛛 Y 🗋 N Would you like to be contacted about marketing opportunities at TBA?  $\Box$  Y  $\Box$  N Additional representatives Additional representatives: (In order you wish them to appear in the online directory. If mailing address is different, please indicate.) \_\_\_\_\_ Phone \_\_\_\_\_\_ e-mail \_\_\_\_ Name Phone \_\_\_\_ e-mail Name Phone e-mail Name If one of our current TBA members encouraged you to become a member, please list the person/company below. The sponsor will be awarded SPIKE points and recognized for their efforts. Member name \_\_\_\_ Company 12-month dues (check one): S635 Builder/Developer \$535 Associate Payment Method: Check Mastercard Visa American Express I would like to include in my payment a tax-deductible contribution to the TBA Scholarship Foundation: 325 50 100 other: 100Total payment amount: \$ \_\_\_\_\_CVR \_\_\_\_\_Exp. date \_\_\_\_\_ Card number Signature Name on card Billing address Would you like to pay in 3 installments?  $\Box$  Y  $\Box$  N First installment is \$280; two additional payments will be invoiced, with a \$30 processing fee. Note: Dues payments to Tidewater Builders Association are not deductible as charitable contributions for federal income tax purposes. However, dues payments may be deductible as ordinary and necessary business expenses, excluding \$106 which is allocated toward nondeductible lobbying activity by NAHB, HBAV and TBA.

Fifty dollars of your Tidewater Builders Association dues will be allocated to the Political Action Committee of the Tidewater Builders Association. Fifteen dollars of your Home Builders Association of Virginia dues will be allocated to the State Builders Political Action Committee. If you do not wish to have this portion of your dues allocated to these committees, you may, without reprisal, so indicate by writing HBAV, 707 E. Franklin St., Richmond VA 23219 or TBA, 2117 Smith Ave., Chesapeake, VA 23320. Consult your tax adviser. (Please complete the back of this application.)





**Payment summary** 

www.tbaonline.org

# Primary category

Please indicate your primary category of business:\_

Check ( $\checkmark$ ) other products/services, if any, below.

Note: If there is no appropriate category shown for your primary business or service, describe the exact name of the product or service \_\_\_\_

Awnings/Shutters/Canopies   Elevators   Home Inspectors   Subcontractors   Structured Wiring     Banks/Savings & Loans/ Credit Unions   Employment/Training Services (Temp. & Perm.)   Home Inspectors   Subcontractors   Structured Wiring     Baths   Services (Temp. & Perm.)   Home Theater   Paint/Wallpaper   Sunrooms/Patio, Porch & Deck Enclosures     Baths   Systems/Products   HVAC/Mechanical   Paving   Deck Enclosures     Builders/Developers   Engineered Lumber   HVAC/Mechanical Suppliers   Plumbing Subcontractors   Surveying     Building Materials   Engineering/Planning   Insulation   Pools   Title/Settlement Insurance     Business Associations   Environmental Services/ Consultants/Soil Testing   Insurance (General/Home Ware (Were LCare)   Pressure Washing   Tools/Equipment					·
Advertising/Public Relations   Concrete   Floor/Roof Trusses   Pile Driving   Roofing     Advertising/Public Relations   Construction Management   Flooring/Foundation   Safety Supply & Training     Architect/Building Designers   Decks   Contractors   Safety Supply & Training     Architect/Building Designers   Decks   Contractors   Safety Supply & Training     Architect/Commercial   Decorative Concrete   Framing/Cornice   Masonry & Brick Suppliers   Shelving     Architect/Residential   Designer/Building   Furniture Rental/Sales   Component Systems   Shower & Tub Enclosures     Aduotissing/Supplies   Doorglass/Decorative   Grage Doors/Storage Systems   Moisture/Mold/Mildew   Signage     Auto Sales/Rental/   Electrical Suppliers   Grounds Maintenance   Motigge/Financial Companie   Spas/Saunas/Hot Tubs/     Auto Sales/Rental/   Electrical Suppliers   Hardscapes   Nurseries   Stairs     Auto Sales/Rental/   Electrical Suppliers   Home Automation   Paving   Subcontractors   Stairs     Auto Sales/Rental/   Electrical Suppliers   Home Automation   Paving   Surcourse   Stairs     Baths   Services (Temp, &				,	0
Aviduality   Construction Management   Filoaring   Market Research/Consulting   Safety Supply & Training     A Ar Quality   Construction Management   Filoaring   Masonry & Brick   Safety Supply & Training     A Ar Chitect/Building Designers   Decks   Forming/Cornice   Masonry & Brick   Safety Supply & Training     A Architect/Railding Designer/Building   Furniture Rental/Sales   Modular/Manufactured & Shelving   Shelving     Architect/Residential   Designer/Building   Grauge Doors/Storage Systems   Moisture/Mold/Mildew   Siding     Audio/Video Sales &   Doors   Grounds Maintenance   Morings/Shanna/Hot Tubs/   Steau Uits     Autio Sules/Rental/   Electrical Subcontractors   Hardscapes   Nurseries   Stairs     Auto Sales/Rental/Supplies   Electrical Subcontractors   Home Inspectors   Sulcontractors   Stauroew/Fluip Priving     Bahs/Surgits & Loans/   Ergeng Conservation   HVAC/Mechanical Supplies   Stauroew/Fluip Priving   Stauroew/Fluip Priving     Bahs/Surgits & Loans/   Ergeng Conservation   HVAC/Mechanical Supplies   Stauroew/Fluip Priving   Stauroew/Fluip Priving     Builders/Developers   Engineering/Planning   Insurance (Goneral/Home   Puring		\$ 0			0 1
Ar Quanty   Decorative Contertors   Footing/Foundation   Masonry & Brick   Sand/Gravel/Crushed Stone     Architect/Building Designers   Decorative Concrete   Framing/Comice   Masonry & Brick Suppliers   Security Systems/Agencies     Architect/Landscape   Designer/Interior   Garage Doors/Storage Systems   Modular/Manufactured & Contractors   Shelving     Architect/Landscape   Designer/Interior   Garage Doors/Storage Systems   Mosture/Mold/Mildew   Stiding     Architect/Residential   Designer/Interior   Garage Doors/Storage Systems   Mosture/Mold/Mildew   Stiding     Autolo/Video Sales &   Doors   Gorunds Maintenance   Mortgage/Financial Companies   Spas/Saunas/Hot Tubs/     Production   Drywall/Plastering   Guttering   Moving & Storage   Stairs     Auto Sales/Rental/   Electrical Subcontractors   Hardscapes   Nurseries   Stairs     Auto Sales/Rentals/Supplies   Electrical Suppliers   Health Care Services   Office Suppliers/Equipment   Stele Pabrication/Pile Driving     Bank/Savings & Loans/   Systems/Products   Home Theater   Paint & Coatings   Structured Wiring     Baulders/Developers   Energy Conservation   HVAC/Mechanical   Paving	0			0	_ 0
Arphinetcs   Decks   Subcontractors   Subcontractors   Subcontractors     Architect/Building Designers   Decks   Framing/Cornice   Masonry & Brick Suppliers   Subcontractors     Architect/Landscape   Designer/Building   Contractors   Subcontractors   Subcontractors     Architect/Landscape   Designer/Building   Component Systems   Shower & Tub Enclosures     Architect/Residential   Designer/Building   Contractors   Modular/Manufactured & Component Systems     Architect/Residential   Doorglass/Decorative   Class Products/Mirrors   Contractors   Signage     Audio/Video Sales &   Doors   Contractors   Moring & Storage   Spas/Saunas/Hot Tubs/     Leasing/Supplies   Electrical Subcontractors   Hardscapes   Nurseries   Stairs     Auto Sales/Rental/Sales   Electrical Suppliers   Health Care Services   Office Supplies/Equipment   Stairs     Awinigs/Shutters/Conopies   Enployment/Training   Home Automation   Paint/Wallpaper   Suncoms/Patio, Prof. & Stairs     Baths   Systems/Icos (Temp. & Perm.)   Home Theater   Paint/Wallpaper   Survoing   Survoing     Builders/Developers   Engineering/Planning		0	= 0	0	5 11 5 0
Architect/Nomecrial   Decorative Concrete   Framing/Cornice   Masonry & Brick Suppliers   Declarity Systems/Agencies     Architect/Nommercial   Decorative Concrete   Furniture Rental/Sales   Modular/Manufactured &   Shelving     Architect/Residential   Designer/Interior   Garage Doors/Storage Systems   Shower & Tub Enclosures     Artonitect/Video Sales &   Doors   Gorunds Maintenance   Mortgage/Financial Companies   Signage     Audio/Video Sales &   Doors   Gorunds Maintenance   Mortgage/Financial Companies   Signage     Audio/Video Sales &   Doors   Gorunds Maintenance   Mortgage/Financial Companies   Signage     Autio Sales/Rental/   Electrical Subcontractors   Hardscapes   Nurseries   Statirs     Leasing/Supplies   Electrical Suppliers   Home Automation   Paint & Coatings   Statirs     Mawings/Shutters/Canopies   Employment/Training   Home Inspectors   Subcontractors   Surroums/Patio, Porch & Coatings     Baths   Services (Temp. & Perm.)   Home Inspectors   Subcontractors   Surroums/Patio, Porch & Coatings     Builders/Developers   Engineering/Planning   Insuract General/Mome   Pols   Title     Builders/De	11	1			_
Interfector   Image: Construction   Image: Component Systems	0 0		☐ Framing/Cornice	☐ Masonry & Brick Suppliers	<i>, , , ,</i>
Interview and systems   Component Systems   Component Systems   Shower & the Enclosures     Architect/Residential   Designer/Interior   Garage Doors/Storage Systems   Moting & Storage   Siding     Autorovideo Sales &   Doors   Grounds Maintenance   Moting & Storage   Spas/Sannas/Hot Tubs/     Production   Drywall/Plastering   Guttering   Moving & Storage   Steam Units     Auto Sales/Rental/   Electrical Subcontractors   Hardscapes   Nurseries   Stairs     Auto Sales/Rental/Supplies   Electrical Subpliers   Health Care Services   Office Supplies/Equipment   Stairs     Awnings/Shutters/Canopies   Employment/Training   Home Automation   Paint & Coatings   Stairs     Banks/Savings & Loans/   Services (Temp. & Perm.)   Home Inspectors   Subcontractors   Surveying     Bauidlers/Developers   Engineered Lumber   HVAC/Mechanical Suppliers   Plumbing Subcontractors   Surveying     Building Materials   Engineering/Planing   Insurance (Employee Benefits)   Pressure Washing   Tools/Equipment     Building Materials   Engineering/Planing   Insurance (General/Home   Warranty/Workers' Comple   Stee Anagement     Cabinets			☐ Furniture Rental/Sales	☐ Modular/Manufactured &	□ Shelving
Instructs (Shifting Shifting Shifti	- 1	0 0	☐ Garage Doors/Storage Systems	1 5	□ Shower & Tub Enclosures
Audio/Video Sales & Doors   Grounds Maintenance   Mortgage/Financial Companies   Signage     Production   Drywall/Plastering   Guttering   Moving & Storage   Spas/Saunas/Hot Tubs/ Statam Units     Audio/Video Sales & Doors   Electrical Subcontractors   Hardscapes   Nurseries   Statam Units     Auto Sales/Rental/ Leasing/Supplies   Electrical Suppliers   Health Care Services   Office Supplies/Equipment   Statirs     Auto Sales/Rentals/Supplies   Electrical Suppliers   Home Automation   Paint & Coatings   Structured Wiring     Banks/Savings & Loans/ Credit Unions   Energy Conservation   Home Theater   Paint/Wallpaper   Surveying     Baths   Systems/Products   HVAC/Mechanical   Paving   Deck Enclosures     Builders/Developers   Engineering/Planning   Insurance (Eneral/Home Suppliers   Trile     Building Materials   Engineering/Planning   Insurance (General/Home   Prosure Washing   Tools/Equipment     Cabinets   Consultants/Soil Testing   Insurance (General/Home   Propenty/Condominium   Waste Management     Calinets   Exterior Insulation and   Insurance (General/Home   Propenty/Condominium   Waste Asewere System     Calearers		0	□ Glass Products/Mirrors		□ Siding
Production   Drywall/Plastering   Guttering   Moving & Storage   Steam Units     Production   Electrical Subcontractors   Hardscapes   Nurseries   Steam Units     Auto Sales/Rental/   Electrical Suppliers   Health Care Services   Office Supplies/Equipment   Steam Units     Auto Sales/Rentals/Supplies   Electrical Suppliers   Health Care Services   Office Supplies/Equipment   Steam Units     Avanings/Shutters/Canopies   Elevators   Home Inspectors   Subcontractors   Structured Wiring     Banks/Savings & Loans/   Energy Conservation   HVAC/Mechanical   Paint/Wallpaper   Survosing   Survosing     Baths   Systems/Products   Steineered Lumber   HVAC/Mechanical Suppliers   Plumbing Subcontractors   Surveying     Builders/Developers   Engineering/Planning   Insurance (Employee Benefits)   Pressure Washing   Tools/Equipment     Building Materials   Consultatis/Soil Testing   Insurance (Employee Benefits)   Pressure Washing   Tools/Equipment     Calinets   Consultatis/Soil Testing   Insurance (General/Home   Management   Maaagement   Utilities (Public & Private)     Calings   Exterior Insulation and   Inrevertment Brokera	ş	õ	Grounds Maintenance		□ Signage
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Industry SuppliesElectrical SubcontractorsHealth Care ServicesOffice Supplies/EquipmentStairsAuto Sales/Rentals/SuppliesElectrical SuppliersHome AutomationPaint & CoatingsStairsAwnings/Shutters/CanopiesEmployment/TrainingHome InspectorsSubcontractorsStructured WiringBanks/Savings & Loans/ Credit UnionsEnergy Conservation Systems/ProductsHVAC/Mechanical SubcontractorsPavingDeck EnclosuresBuilders/DevelopersEngineered LumberHVAC/Mechanical SuppliersPlumbing SubcontractorsSurvyingBuilding MaterialsEngineering/PlanningInsulationPoolsTitle/Settlement InsuranceBuilding MaterialsEngineering/PlanningInsurance (Employee Benefits)Pressure WashingTools/EquipmentCabinetsConsultants/Soil TestingInsurance (General/Home Warranty/Workers' Comp)Promotional Products/ Screen PrintingTree Removal/Trimming Screen PrintingUtilities (Public & Private)CalingsExterior Insulation andInterior TrimProperty/Condominium ManagementWaste ManagementWaste ManagementCellular/Digital Phone SalesFinish SystemsIntrigationPublishing/PrintingWater & Sewer System Supplies/Well DrillingCleaning (Residential/ Commercial/Site)FencesLandscaping/SoddingRadio/TV/SatelliteWeb Design/DevelopmentClosets/Storage SystemsFinancial Planning/LightingReal Estate AppraisalsWindows		; 0	õ	0 0	Steam Units
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Awnings/Shutters/CanopiesElevatorsHome InspectorsSubcontractorsStructured WiringBanks/Savings & Loans/ Credit UnionsEmelgyment/Training Services (Temp. & Perm.)Home InspectorsSubcontractorsDealint/WallpaperSunrooms/Patio, Porch & Deck EnclosuresBathsEnergy Conservation Systems/ProductsHVAC/Mechanical SubcontractorsPavingDeck EnclosuresBuilders/DevelopersEngineered LumberHVAC/Mechanical SuppliersPlumbing SubcontractorsSurveyingBuilding MaterialsEngineering/PlanningInsulationPoolsTitle/Settlement InsuranceBusiness AssociationsEnvironmental Services/ Consultants/Soil TestingInsurance (Employee Benefits) Warranty/Workers' Comp)Premotional Products/ Screen PrintingTree Removal/Trimming Screen PrintingCaterers/Meeting FacilitiesExcavating/Clearing/Grading Finish SystemsInterior TrimProperty/Condominum ManagementWaste ManagementCellular/Digital Phone SalesFinish SystemsIrrigationPuvification SystemsSupplies/Well Drilling Commercial/Site)Water & Sewer System Supplies/Well DrillingClosets/Storage SystemsFinancial Planning/ Investment ManagementLightingReal EstateWindows	· · · ·	11	− Home Automation	11 11	Steel Fabrication/Pile Driving
Credit UnionsEmployment/TrainingHome TheaterPaint/WallpaperSurrooms/Patio, Porch & Deck EnclosuresBanks/Savings & Loans/ Credit UnionsEnergy Conservation Systems/ProductsHVAC/Mechanical 	11		Home Inspectors		Structured Wiring
Credit UnionsInstruction (charger Conservation Systems/ProductsInstruction SubcontractorsDeck EnclosuresBathsEnergy Conservation Systems/ProductsIHVAC/Mechanical SubcontractorsPavingDeck EnclosuresBuilders/DevelopersEngineered LumberIHVAC/Mechanical SuppliersPlumbing SubcontractorsSurveyingBuilding MaterialsEngineering/PlanningInsulationPoolsTitle/Settlement InsuranceBusiness AssociationsEnvironmental Services/Insurance (Employee Benefits)Pressure WashingTools/EquipmentCabinetsConsultants/Soil TestingInsurance (General/Home Warranty/Workers' Comp)Promotional Products/ Screen PrintingTree Removal/TrimmingCaterers/Meeting FacilitiesExcavating/Clearing/Grading Exterior Insulation andInterior Trim Investment BrokerageProperty/Condominium ManagementWaste ManagementCleaning (Residential/ Commercial/Site)ExterminatingIrrigationPutification SystemsSupplies/Well DrillingClosets/Storage SystemsFinancial Planning/ Investment ManagementLightingReal EstateWindowsCommercial BuildersInvestment ManagementLightingReal Estate AppraisalsWindows	Banks/Savings & Loans/		1		☐ Sunrooms/Patio. Porch &
BathsSubcontractorsPlumbing SubcontractorsSurveyingBuilders/DevelopersEngineered LumberHVAC/Mechanical SuppliersPlumbing SuppliersTileBuilding MaterialsEngineering/PlanningInsulationPoolsTitle/Settlement InsuranceBusiness AssociationsEnvironmental Services/Insurance (Employee Benefits)Pressure WashingTools/EquipmentCabinetsConsultants/Soil TestingInsurance (General/HomePromotional Products/Tree Removal/TrimmingCapetingEquipment Rental/SalesInterior TrimProperty/CondominiumUtilities (Public & Private)Caterers/Meeting FacilitiesExcavating/Clearing/GradingInvestment BrokerageProblishing/PrintingWaste ManagementCellular/Digital Phone SalesFinish SystemsIrrigationPurlification SystemsSupplies/Well DrillingCleaning (Residential/ Commercial/Site)FencesLandscaping/SoddingRadio/TV/SatelliteWeb Design/DevelopmentClosets/Storage SystemsFinancial Planning/LightingReal Estate AppraisalsWindows	Credit Unions	. 1	HVAC/Mechanical	1 1	Deck Enclosures
Builders/DevelopersEngineered LumberHVAC/Mechanical SuppliersTileBuilding MaterialsEngineering/PlanningInsulationPoolsTile/Settlement InsuranceBusiness AssociationsEnvironmental Services/Insurance (Employee Benefits)Pressure WashingTools/EquipmentCabinetsConsultants/Soil TestingInsurance (General/Home Warranty/Workers' Comp)Pressure WashingTree Removal/TrimmingCarpetingEquipment Rental/SalesInterior TrimProphycenduninum MaagementUtilities (Public & Private)CeilingsExterior Insulation andInrigationPublishing/PrintingWaste ManagementCellular/Digital Phone SalesFinish SystemsKitchensPurification SystemsSupplies/Well DrillingCleaning (Residential/ Commercial/Site)FencesLandscaping/SoddingRadio/TV/SatelliteWeb Design/DevelopmentClosets/Storage SystemsFinancial Planning/ Investment ManagementLightingReal Estate AppraisalsWindows	Baths	_ 0,	Subcontractors	_ 0	□ Surveying
Building MaterialsEngineering/PlanningInsulationPoolsTitle/Settlement InsuranceBusiness AssociationsEnvironmental Services/Insurance (Employee Benefits)Pressure WashingTools/EquipmentCabinetsConsultants/Soil TestingInsurance (General/Home Warranty/Workers' Comp)Pressure WashingTree Removal/TrimmingCarpetingEquipment Rental/SalesInterior TrimProperty/Condominium ManagementUtilities (Public & Private)CeilingsExterior Insulation andInregationProperty/Condominium ManagementWaste ManagementCellular/Digital Phone SalesFinish SystemsIrrigationPublishing/PrintingWater & Sewer System Supplies/Well DrillingCleaning (Residential/ Commercial/Site)FencesLandscaping/SoddingRadio/TV/SatelliteWeb Design/DevelopmentClosets/Storage SystemsFinancial Planning/ Investment ManagementLightingReal Estate AppraisalsWindows	☐ Builders/Developers	5	HVAC/Mechanical Suppliers	•	□Tile
Business AssociationsEnvironmental Services/ Consultants/Soil TestingInsurance (Employee Benefits) Insurance (General/Home Warranty/Workers' Comp)Pressure WashingTools/EquipmentCapetingEquipment Rental/SalesInsurance (General/Home Warranty/Workers' Comp)Promotional Products/ Screen PrintingTree Removal/Trimming Utilities (Public & Private)Caterers/Meeting FacilitiesExcavating/Clearing/Grading Exterior Insulation andInterior Trim Investment BrokerageProperty/Condominium ManagementWaste ManagementCellular/Digital Phone SalesFinish SystemsInrigationPublishing/Printing Supplies/Well DrillingWater & Sewer System Supplies/Well DrillingCleaning (Residential/ Commercial/Site)FencesLandscaping/SoddingRadio/TV/SatelliteWeb Design/DevelopmentClosets/Storage SystemsFinancial Planning/ Investment ManagementLightingReal Estate AppraisalsWindows	Building Materials	0	□ Insulation	0 11	☐ Title/Settlement Insurance
Cabinets   Consultants/Soil Testing   Insurance (General/Home Warranty/Workers' Comp)   Promotional Products/ Screen Printing   Tree Removal/Trimming     Carpeting   Equipment Rental/Sales   Interior Trim   Property/Condominum Management   Utilities (Public & Private)     Ceilings   Exterior Insulation and   Inregation   Publishing/Printing   Water & Sewer System Supplies/Well Drilling     Cellular/Digital Phone Sales   Finish Systems   Kitchens   Purification Systems   Supplies/Well Drilling     Cleaning (Residential/ commercial/Site)   Fences   Landscaping/Sodding   Radio/TV/Satellite   Web Design/Development     Closets/Storage Systems   Financial Planning/ Investment Management   Lighting   Real Estate   Window Treatments     Commercial Builders   Investment Management   Lumber/Millwork/Trim   Real Estate Appraisals   Windows	Business Associations	0 0 0	☐ Insurance (Employee Benefits)		_
Carpeting   Equipment Rental/Sales   Warranty/Workers' Comp)   Screen Printing   Inter Rentoval Finining     Caterers/Meeting Facilities   Excavating/Clearing/Grading   Interior Trim   Property/Condominium   Utilities (Public & Private)     Ceilings   Exterior Insulation and   Investment Brokerage   Management   Waste Management     Cellular/Digital Phone Sales   Finish Systems   Irrigation   Publishing/Printing   Water & Sewer System     Cleaning (Residential/ commercial/Site)   Exterminating   Landscaping/Sodding   Radio/TV/Satellite   Web Design/Development     Closets/Storage Systems   Financial Planning/   Lighting   Real Estate Appraisals   Windows	□ Cabinets			0	1 1
Caterers/Meeting Facilities   Excavating/Clearing/Grading   Interior Inni   Property/Condominium     Ceilings   Exterior Insulation and   Investment Brokerage   Management   Waste Management     Cellular/Digital Phone Sales   Finish Systems   Irrigation   Publishing/Printing   Water & Sewer System     Cleaning (Residential/ Commercial/Site)   Exterminating   Kitchens   Purification Systems   Supplies/Well Drilling     Closets/Storage Systems   Financial Planning/   Lighting   Real Estate   Window Treatments     Commercial Builders   Investment Management   Lumber/Millwork/Trim   Real Estate Appraisals   Windows	□ Carpeting	Equipment Rental/Sales	5 1 .		0
Ceilings   Exterior Insulation and   Investment Broatings   Management   Water & Sever System     Ceilular/Digital Phone Sales   Finish Systems   Irrigation   Publishing/Printing   Water & Sever System     Cleaning (Residential/ Commercial/Site)   Exterminating   Kitchens   Purification Systems   Supplies/Well Drilling     Closets/Storage Systems   Financial Planning/   Lighting   Real Estate   Window Treatments     Commercial Builders   Investment Management   Lumber/Millwork/Trim   Real Estate Appraisals   Windows	□ Caterers/Meeting Facilities	Excavating/Clearing/Grading			_ 、 ,
Centual/Digital Phone Sales   Financi systems   Supplies/Well Drilling     Cleaning (Residential/ Commercial/Site)   Exterminating   Kitchens   Purification Systems   Web Design/Development     Closets/Storage Systems   Financial Planning/   Lighting   Real Estate   Window Treatments     Commercial Builders   Investment Management   Lumber/Millwork/Trim   Real Estate Appraisals   Windows	□ Ceilings	Exterior Insulation and	0		õ
Cleaning (Residential/ Commercial/Site)   Exterminating   Reliefs   Printication Systems   Web Design/Development     Commercial/Site)   Fences   Landscaping/Sodding   Radio/TV/Satellite   Web Design/Development     Closets/Storage Systems   Financial Planning/   Lighting   Real Estate   Window Treatments     Commercial Builders   Investment Management   Lumber/Millwork/Trim   Real Estate Appraisals   Windows	Cellular/Digital Phone Sales	☐ Finish Systems	0	0 0	5
Closets/Storage Systems Financial Planning/ Lighting Real Estate Window Treatments   Commercial Builders Investment Management Lumber/Millwork/Trim Real Estate Appraisals Windows		□ Exterminating		5	
Conservationage bystems   Financial Planning/   Englishing   Englishing   Englishing     Commercial Builders   Investment Management   Lumber/Millwork/Trim   Real Estate Appraisals   Windows	Commercial/Site)	Fences	□ Landscaping/Sodding		0 1
	0 5	🗌 Financial Planning/	° °	🗌 Real Estate	
Commercial Developers Fire Suppression Systems Marble (Cultured, Imported, Recreation/Leisure Other Services	Commercial Builders	Investment Management	Lumber/Millwork/Trim	🗌 Real Estate Appraisals	Windows
	Commercial Developers	☐ Fire Suppression Systems	☐ Marble (Cultured, Imported,	Recreation/Leisure	□ Other Services

Additional membership options (Your company must be a TBA member in order to participate in a council. Please check any council you are interested in joining.)

#### Remodelers Council – \$70

Monthly meetings feature speakers and topics pertinent to the remodeling industry. The council fee also includes membership in the National Association of Home Builders Remodelers Council.

### □ Tidewater Multifamily Housing Council

**\$180** for associate members; **\$1 per apartment unit** for owner/manager members (minimum dues are \$180, maximum are \$2,850)

## A sampling of TBA member benefits

#### **BUSINESS TOOLS:**



IRGINIA

Members enjoy substantial savings on goods and services from companies that include Lowe's, FedEx, Verizon Wireless, Paychex, Office Depot and many more.

## **EXCLUSIVE OFFER:**

REBATE PROGRAM



GM offers members an exclusive \$500 rebate on most new Buick, Chevrolet and GM vehicles.

## **ACTION:**

Members and staff alike work on the industry's behalf to address local and state issues that may negatively affect housing and construction.

## ASSISTANCE:

Staff is available to assist members with issues involving regulatory or governmental agencies.

TMHC provides educational and networking opportunities at various events and programs throughout the year. The council fee also includes

Bimonthly meetings feature speakers and topics with a focus on green

building products, techniques and industry advancements.

membership in the National Multifamily Council.

#### **INSURANCE/SAFETY:**

Green Building Council – FREE



TBA's inhouse insurance agency, BIIA, offers preferred rates on workers' compensation and general liability, as well as provides free safety training.

# VISIBILITY:

Members can market their products and services to both consumers and fellow members through such popular annual events as Homearama and the Mid-Atlantic Home & Garden Show.

#### **NETWORKING:**

Breakfast forums, educational seminars and social events offer opportunities to meet fellow members and foster future relationships.