

# MEMBERSHIP APPLICATION 2018



The mission of Tidewater Builders Association is to improve the climate for quality housing for all income levels; promote the growth and development of the shelter industry; promote excellence and professionalism among members through educational and networking opportunities; and support and enhance the community through charitable projects.

Please mail your completed application to TBA or fax to (757) 424-5954, with full payment. You may also join at [www.tbaonline.org](http://www.tbaonline.org). For questions, contact the TBA membership director at (757) 305-9042 or [baxson@tbaonline.org](mailto:baxson@tbaonline.org). As a member of TBA, you also become a member of the Home Builders Association of Virginia (HBAV) and the National Association of Home Builders (NAHB). Your membership becomes active upon receipt of your application and annual dues payment.

2117 Smith Ave.  
Chesapeake, VA 23320  
(757) 420-2434  
[www.tbaonline.org](http://www.tbaonline.org)

## Company information

Company name \_\_\_\_\_ DATE OF APPLICATION: \_\_\_\_\_

Mailing address \_\_\_\_\_

City \_\_\_\_\_ State \_\_\_\_\_ Zip \_\_\_\_\_

Phone \_\_\_\_\_ Fax \_\_\_\_\_

Web site address (This will appear with your listing in TBA's online Find A Member Directory): \_\_\_\_\_

## Primary contact information

Name \_\_\_\_\_ Position \_\_\_\_\_

Cell phone \_\_\_\_\_ e-mail \_\_\_\_\_ (for internal use only)

Would you like to be contacted about marketing opportunities at TBA?  Y  N Are you on Facebook?  Y  N

## Additional representatives: Please list on back any additional company employees you would like us to include in the TBA database.

If one of our current TBA members encouraged you to become a member, please list the person/company below. The sponsor will be awarded SPIKE points and recognized for their efforts. Member name \_\_\_\_\_ Company \_\_\_\_\_

Are you willing to offer discounts to your fellow TBA members? Yes  No

## Annual membership dues (choose from the options below)

Cornerstone Foundation Legacy level - **\$50,000**  Cornerstone Foundation Diamond level - **\$35,000**  Cornerstone Foundation Titanium level - **\$25,000**

Cornerstone Foundation Platinum level - **\$15,000**  Cornerstone Foundation Gold level - **\$10,000**  Cornerstone Foundation Silver level - **\$5,000**

Cornerstone Foundation Bronze level - **\$2,500** (Builder and Associate dues included at all levels of Cornerstone Foundation membership)

**Builder/Developer/Remodeler - \$800** (includes \$162.50 for membership in HBAV, \$198 for membership in NAHB)

**Associate - \$700** (includes \$162.50 for membership in HBAV, \$198 for membership in NAHB)

Payment Method:  Check  Mastercard  Visa  American Express \*You can also pay online by visiting [www.tbaonline.org](http://www.tbaonline.org)

I would like to include in my payment a tax-deductible contribution to the TBA Scholarship Foundation:  \$25  \$50  \$100  other: \$ \_\_\_\_\_

Total payment amount: \$ \_\_\_\_\_

Card number \_\_\_\_\_ CVR \_\_\_\_\_ Exp. date \_\_\_\_\_

Name on card \_\_\_\_\_ Signature \_\_\_\_\_

Billing address \_\_\_\_\_

Would you like to pay in 3 installments?  Y  N First installment is \$360.50; two additional equal payments will be charged to your card at the beginning of the following two months.

**Note:** Dues payments to Tidewater Builders Association are not deductible as charitable contributions for federal income tax purposes. However, dues payments may be deductible as ordinary and necessary business expenses, excluding \$134.75 which is allocated toward nondeductible lobbying activity by NAHB, HBAV and TBA.

\$50 of your Tidewater Builders Association dues will be allocated to the Political Action Committee of the Tidewater Builders Association. \$18.50 of your Home Builders Association of Virginia dues will be allocated to the State Builders Political Action Committee. If you do not wish to have this portion of your dues allocated to these committees, you may, without reprisal, so indicate by writing HBAV, 707 E. Franklin St., Richmond VA 23219 or TBA, 2117 Smith Ave., Chesapeake, VA 23320. Consult your tax adviser.

(Please complete the back of this application.)

## Category of business

Please indicate your **PRIMARY** category of business from the choices below: \_\_\_\_\_

Check up to **THREE** additional business categories. (*Your company will be listed under these categories on the TBA web site.*)

- |   |  |   |   |   |
|---|--|---|---|---|
| <input type="checkbox"/> Accountants                                    | <input type="checkbox"/> Concrete/decorative concrete                        | <input type="checkbox"/> Footings/foundations                               | <input type="checkbox"/> Metering subcontractors                    | <input type="checkbox"/> Sand/gravel/crushed stone                      |
| <input type="checkbox"/> Advertising/public relations                   | <input type="checkbox"/> Concrete leveling/<br>slabjacking                   | <input type="checkbox"/> Framing/cornice                                    | <input type="checkbox"/> Modular/manufactured/<br>component systems | <input type="checkbox"/> Security systems/agencies                      |
| <input type="checkbox"/> Appliances                                     | <input type="checkbox"/> Construction management                             | <input type="checkbox"/> Furniture rental/sales                             | <input type="checkbox"/> Moisture/mold/mildew<br>control            | <input type="checkbox"/> Shelving                                       |
| <input type="checkbox"/> Architects (commercial)                        | <input type="checkbox"/> Counter tops  | <input type="checkbox"/> Garage doors/storage systems                       | <input type="checkbox"/> Mortgage/financial companies               | <input type="checkbox"/> Shower/tub enclosures                          |
| <input type="checkbox"/> Architects (landscape)                         | <input type="checkbox"/> Crawl spaces/flood vents                            | <input type="checkbox"/> Glass products/mirrors                             | <input type="checkbox"/> Moving/storage                             | <input type="checkbox"/> Siding   |
| <input type="checkbox"/> Architects (residential)                       | <input type="checkbox"/> Decks   | <input type="checkbox"/> Granite/quartz/other stone                         | <input type="checkbox"/> Office supplies/equipment                  | <input type="checkbox"/> Signage  |
| <input type="checkbox"/> Architectural illustration                     | <input type="checkbox"/> Doors/door glass                                    | <input type="checkbox"/> Grounds maintenance                                | <input type="checkbox"/> Paint/coatings<br>subcontractors           | <input type="checkbox"/> Site development                               |
| <input type="checkbox"/> Attorneys                                      | <input type="checkbox"/> Drywall/plastering                                  | <input type="checkbox"/> Guttering  | <input type="checkbox"/> Paint/wallpaper supplies                   | <input type="checkbox"/> Spas/saunas/hot tubs/<br>steam units           |
| <input type="checkbox"/> Audio/video sales & production                 | <input type="checkbox"/> Electrical subcontractors                           | <input type="checkbox"/> Hardscapes and pavers                              | <input type="checkbox"/> Paving                                     | <input type="checkbox"/> Stairs/railings                                |
| <input type="checkbox"/> Auto sales/leasing/supplies                    | <input type="checkbox"/> Electrical suppliers                                | <input type="checkbox"/> Home inspectors                                    | <input type="checkbox"/> Photography                                | <input type="checkbox"/> Steel fabrication/<br>ornamental iron          |
| <input type="checkbox"/> Awnings/shutters/canopies                      | <input type="checkbox"/> Elevators/mobility devices                          | <input type="checkbox"/> Home theater systems                               | <input type="checkbox"/> Plumbing subcontractors                    | <input type="checkbox"/> Structured wiring                              |
| <input type="checkbox"/> Banks/credit unions                            | <input type="checkbox"/> Employment/training<br>services (temp. & perm.)     | <input type="checkbox"/> HVAC/mechanical<br>subcontractors                  | <input type="checkbox"/> Plumbing supplies                          | <input type="checkbox"/> Sunrooms/patio/porch/<br>deck enclosures       |
| <input type="checkbox"/> Bathrooms                                      | <input type="checkbox"/> Energy conservation solar<br>products/LEEDS         | <input type="checkbox"/> HVAC/mechanical suppliers                          | <input type="checkbox"/> Pools                                      | <input type="checkbox"/> Surveyors                                      |
| <input type="checkbox"/> Builders (single-family<br>residential)        | <input type="checkbox"/> Engineered lumber                                   | <input type="checkbox"/> Insurance (employee benefits)                      | <input type="checkbox"/> Pressure washing                           | <input type="checkbox"/> Title/settlement insurance                     |
| <input type="checkbox"/> Builders (commercial)                          | <input type="checkbox"/> Engineers   | <input type="checkbox"/> Insurance (general/home<br>warranty/workers' comp) | <input type="checkbox"/> Promotional products/<br>screenprinting    | <input type="checkbox"/> Tools/equipment sales and<br>rentals           |
| <input type="checkbox"/> Builders (multifamily<br>residential)          | <input type="checkbox"/> Environmental services/<br>consultants/soil testing | <input type="checkbox"/> Interior designers                                 | <input type="checkbox"/> Property management                        | <input type="checkbox"/> Tree removal/trimming                          |
| <input type="checkbox"/> Building design/drafting                       | <input type="checkbox"/> Equipment rental/sales                              | <input type="checkbox"/> Irrigation   | <input type="checkbox"/> Publishing/printing                        | <input type="checkbox"/> Utilities (public & private)                   |
| <input type="checkbox"/> Building materials                             | <input type="checkbox"/> Exterior insulation and<br>finish systems           | <input type="checkbox"/> Kitchens   | <input type="checkbox"/> Purification systems (air<br>and water)    | <input type="checkbox"/> Waste management                               |
| <input type="checkbox"/> Building repairs and<br>additions              | <input type="checkbox"/> Exterminators                                       | <input type="checkbox"/> Landscapers/landscape<br>services                  | <input type="checkbox"/> Real estate appraisals                     | <input type="checkbox"/> Water & sewer system<br>supplies/well drilling |
| <input type="checkbox"/> Business associations                          | <input type="checkbox"/> Fences  | <input type="checkbox"/> Lighting   | <input type="checkbox"/> Real estate sales                          | <input type="checkbox"/> Web design/development                         |
| <input type="checkbox"/> Cabinets                                       | <input type="checkbox"/> Financial planning/<br>investment management        | <input type="checkbox"/> Lumber/millwork/trim                               | <input type="checkbox"/> Recreation/leisure/<br>vacation ownership  | <input type="checkbox"/> Window treatments                              |
| <input type="checkbox"/> Caterers/meeting facilities                    | <input type="checkbox"/> Fire suppression systems                            | <input type="checkbox"/> Marine construction/<br>pile driving               | <input type="checkbox"/> Remodelers/builders                        | <input type="checkbox"/> Windows  |
| <input type="checkbox"/> Ceilings                                       | <input type="checkbox"/> Fireplaces/wood stoves/<br>fire doors               | <input type="checkbox"/> Market research/consulting                         | <input type="checkbox"/> Roofing                                    |   |
| <input type="checkbox"/> Cellular phone sales/service                   | <input type="checkbox"/> Floor/roof trusses                                  | <input type="checkbox"/> Masonry/brick<br>subcontractors                    | <input type="checkbox"/> Safety supplies/training                   |   |
| <input type="checkbox"/> Cleaning (residential/<br>commercial/job site) | <input type="checkbox"/> Flooring (carpet/tile/wood/<br>vinyl/laminate)      | <input type="checkbox"/> Masonry/brick suppliers                            |   |   |
| <input type="checkbox"/> Closets/storage systems                        |  |   |   |   |
| <input type="checkbox"/> Computer sales/services/<br>system design      |  |   |   |   |

**Additional representatives:** (*Please list any employees you would like to have included in TBA activities and information notices.*)

Name \_\_\_\_\_ Cell # \_\_\_\_\_ e-mail \_\_\_\_\_

Name \_\_\_\_\_ Cell # \_\_\_\_\_ e-mail \_\_\_\_\_

Name \_\_\_\_\_ Cell # \_\_\_\_\_ e-mail \_\_\_\_\_

**Additional membership options** (Your company must be a TBA member in order to participate in a council or committee. Please check any you are interested in.)

- |   |   |  |
|---|---|--|
| <input type="checkbox"/> <b>Tidewater Multifamily Housing Council (TMHC)</b><br>\$75 for associate members; <b>\$1.25 per apartment unit</b> for owner/manager members (minimum dues are \$75; maximum are \$3,000). TMHC provides educational and networking opportunities at various events and programs throughout the year. | <input type="checkbox"/> <b>Membership Committee</b>              | <input type="checkbox"/> <b>Charity Golf Tournament Committee</b>  |
|   | <input type="checkbox"/> <b>Annual Picnic Committee</b>           | <input type="checkbox"/> <b>Meet the Builders/Trades Committee</b> |
|   | <input type="checkbox"/> <b>Building Trades Academy Committee</b> | <input type="checkbox"/> <b>NextGen Committee</b>                  |
|   | <input type="checkbox"/> <b>Shucked in the Park Committee</b>     |  |

## A sampling of TBA member benefits

### COST-SAVING TOOLS:

Members enjoy substantial savings on goods and services from companies that include Lowe's, UPS, Verizon Wireless, Paychex, Office Depot and many more. Members also save money through the HBAV Member Rebate Program. Visit [www.nahb.org/ma](http://www.nahb.org/ma) and [hbav.com](http://hbav.com) for details

**INSURANCE:** TBA's new subsidiary, TBA Title L.L.C., offers members significant savings on title insurance rates. The association continues its affiliation with Centricity (formerly Bonded Builders Warranty Corp.) for home warranty coverage.

### VISIBILITY:

Members can market their products and services to both consumers and fellow members through such popular annual events as Homearama and the Mid-Atlantic Home & Outdoor Living Show.

### NETWORKING:

Breakfast forums, educational seminars and social events offer opportunities to meet fellow members and foster future relationships.