

# MEMBERSHIP APPLICATION



Tidewater Builders Association welcomes your application to become a member of the most progressive home builders association in the country. As a member of TBA you also become a member of the Home Builders Association of Virginia (HBAV) and the National Association of Home Builders (NAHB). Your membership becomes active upon receipt of your application and annual dues payment.

Please mail your completed application to TBA or fax to (757) 424-5954, with full payment. You may also join at [www.tbaonline.org](http://www.tbaonline.org). For questions, contact Membership Marketing at (757) 305-9042 or [baxson@tbaonline.org](mailto:baxson@tbaonline.org).

**The mission of Tidewater Builders Association** is to improve the climate for quality housing for all income levels; promote the growth and development of the shelter industry; promote excellence and professionalism among members through educational and networking opportunities; and support and enhance the community through charitable projects.

2117 Smith Ave.  
Chesapeake, VA 23320  
(757) 420-2434  
[www.tbaonline.org](http://www.tbaonline.org)

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## Company information

Company name \_\_\_\_\_

Mailing address \_\_\_\_\_

City \_\_\_\_\_ State \_\_\_\_\_ Zip \_\_\_\_\_

Phone \_\_\_\_\_ Fax \_\_\_\_\_

Web site address (*This will appear with your listing in TBA's online Find A Member Directory*): \_\_\_\_\_

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## Primary contact information

Name \_\_\_\_\_ Position \_\_\_\_\_

Cell phone \_\_\_\_\_ e-mail \_\_\_\_\_ (for internal use only)

Would you like to be contacted about marketing opportunities at TBA?  Y  N Are you on Facebook?  Y  N

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## Additional representatives

Additional representatives: (In order you wish them to appear in the online directory. If mailing address is different, please indicate.)

Name \_\_\_\_\_ Phone \_\_\_\_\_ e-mail \_\_\_\_\_

Name \_\_\_\_\_ Phone \_\_\_\_\_ e-mail \_\_\_\_\_

Name \_\_\_\_\_ Phone \_\_\_\_\_ e-mail \_\_\_\_\_

If one of our current TBA members encouraged you to become a member, please list the person/company below. The sponsor will be awarded SPIKE points and recognized for their efforts.

Member name \_\_\_\_\_ Company \_\_\_\_\_

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## Annual membership dues (choose from the options below)

Cornerstone Foundation Partner level - **\$25,000**  Cornerstone Foundation Diamond level - **\$10,000**  Cornerstone Foundation Platinum level - **\$5,000**  
 Cornerstone Foundation Gold level - **\$2,500**  Builder/Developer - **\$735**  Associate - **\$635**

**Payment Method:**  Check  Mastercard  Visa  American Express

**I would like to include in my payment a tax-deductible contribution to the TBA Scholarship Foundation:**  \$25  \$50  \$100  other: \$ \_\_\_\_\_

**Total payment amount:** \$ \_\_\_\_\_

Card number \_\_\_\_\_ CVR \_\_\_\_\_ Exp. date \_\_\_\_\_

Name on card \_\_\_\_\_ Signature \_\_\_\_\_

Billing address \_\_\_\_\_

Would you like to pay in 3 installments?  Y  N First installment is \$310; two additional equal payments will be charged to your card at the beginning of the following two months.

**Note:** Dues payments to Tidewater Builders Association are not deductible as charitable contributions for federal income tax purposes. However, dues payments may be deductible as ordinary and necessary business expenses, excluding \$116 which is allocated toward nondeductible lobbying activity by NAHB, HBAV and TBA.

\$50 of your Tidewater Builders Association dues will be allocated to the Political Action Committee of the Tidewater Builders Association. \$15 of your Home Builders Association of Virginia dues will be allocated to the State Builders Political Action Committee. If you do not wish to have this portion of your dues allocated to these committees, you may, without reprisal, so indicate by writing HBAV, 707 E. Franklin St., Richmond VA 23219 or TBA, 2117 Smith Ave., Chesapeake, VA 23320. Consult your tax adviser. *(Please complete the back of this application.)*

## Primary category

Please indicate your primary category of business: \_\_\_\_\_

Check (✓) other products/services, if any, below.

**Note:** If there is no appropriate category shown for your primary business or service, describe the exact name of the product or service \_\_\_\_\_

- |   |  |   |  |   |
|---|--|---|--|---|
| <input type="checkbox"/> Accountants                                | <input type="checkbox"/> Computer Sales/Services/<br>System Design           | <input type="checkbox"/> Fire Suppression Systems                           | <input type="checkbox"/> Marine Construction/<br>Pile Driving        | <input type="checkbox"/> Safety Supply & Training                       |
| <input type="checkbox"/> Additions                                  | <input type="checkbox"/> Concrete  | <input type="checkbox"/> Fireplaces/Wood Stoves/<br>Fire Doors              | <input type="checkbox"/> Market Research/Consulting                  | <input type="checkbox"/> Sand/Gravel/Crushed Stone                      |
| <input type="checkbox"/> Advertising/Public Relations               | <input type="checkbox"/> Concrete Leveling/<br>Slabjacking                   | <input type="checkbox"/> Floor/Roof Trusses                                 | <input type="checkbox"/> Masonry & Brick<br>Subcontractors           | <input type="checkbox"/> Security Systems/Agencies                      |
| <input type="checkbox"/> Air Quality                                | <input type="checkbox"/> Construction Management                             | <input type="checkbox"/> Flooring   | <input type="checkbox"/> Masonry & Brick Suppliers                   | <input type="checkbox"/> Shelving                                       |
| <input type="checkbox"/> Appliances                                 | <input type="checkbox"/> Counter Tops  | <input type="checkbox"/> Footing/Foundation<br>Contractors                  | <input type="checkbox"/> Modular/Manufactured &<br>Component Systems | <input type="checkbox"/> Shower & Tub Enclosures                        |
| <input type="checkbox"/> Architect/Building Designers               | <input type="checkbox"/> Decks   | <input type="checkbox"/> Framing/Cornice                                    | <input type="checkbox"/> Moisture/Mold/Mildew<br>Control             | <input type="checkbox"/> Siding   |
| <input type="checkbox"/> Architect/Commercial                       | <input type="checkbox"/> Decorative Concrete                                 | <input type="checkbox"/> Furniture Rental/Sales                             | <input type="checkbox"/> Mortgage/Financial Companies                | <input type="checkbox"/> Signage  |
| <input type="checkbox"/> Architect/Landscape                        | <input type="checkbox"/> Designer/Building                                   | <input type="checkbox"/> Garage Doors/Storage Systems                       | <input type="checkbox"/> Moving & Storage                            | <input type="checkbox"/> Spas/Saunas/Hot Tubs/<br>Steam Units           |
| <input type="checkbox"/> Architect/Residential                      | <input type="checkbox"/> Designer/Interior                                   | <input type="checkbox"/> Glass Products/Mirrors                             | <input type="checkbox"/> Nurseries                                   | <input type="checkbox"/> Stairs   |
| <input type="checkbox"/> Architectural Photographer                 | <input type="checkbox"/> Doorglass/Decorative                                | <input type="checkbox"/> Granite/Quartz/Stone                               | <input type="checkbox"/> Office Supplies/Equipment                   | <input type="checkbox"/> Steel Fabrication                              |
| <input type="checkbox"/> Attorneys                                  | <input type="checkbox"/> Doors   | <input type="checkbox"/> Grounds Maintenance                                | <input type="checkbox"/> Paint & Coatings<br>Subcontractors          | <input type="checkbox"/> Structured Wiring                              |
| <input type="checkbox"/> Audio/Video Sales &<br>Production          | <input type="checkbox"/> Doorstop trash/recycling                            | <input type="checkbox"/> Guttering  | <input type="checkbox"/> Paint/Wallpaper                             | <input type="checkbox"/> Sunrooms/Patio, Porch &<br>Deck Enclosures     |
| <input type="checkbox"/> Auto Sales/Rental/<br>Leasing/Supplies     | <input type="checkbox"/> Drywall/Plastering                                  | <input type="checkbox"/> Hardscapes and Pavers                              | <input type="checkbox"/> Paving                                      | <input type="checkbox"/> Surveying                                      |
| <input type="checkbox"/> Auto Sales/Rentals/Supplies                | <input type="checkbox"/> Electrical Subcontractors                           | <input type="checkbox"/> Health Care Services                               | <input type="checkbox"/> Plumbing Subcontractors                     | <input type="checkbox"/> Tile   |
| <input type="checkbox"/> Awnings/Shutters/Canopies                  | <input type="checkbox"/> Electrical Suppliers                                | <input type="checkbox"/> Home Automation                                    | <input type="checkbox"/> Plumbing Suppliers                          | <input type="checkbox"/> Title/Settlement Insurance                     |
| <input type="checkbox"/> Banks/Savings & Loans/<br>Credit Unions    | <input type="checkbox"/> Elevators   | <input type="checkbox"/> Home Inspectors                                    | <input type="checkbox"/> Pools                                       | <input type="checkbox"/> Tools/Equipment                                |
| <input type="checkbox"/> Baths                                      | <input type="checkbox"/> Employment/Training<br>Services (Temp. & Perm.)     | <input type="checkbox"/> Home Theater                                       | <input type="checkbox"/> Pressure Washing                            | <input type="checkbox"/> Tree Removal/Trimming                          |
| <input type="checkbox"/> Builders/Developers                        | <input type="checkbox"/> Energy Conservation<br>Systems/Products             | <input type="checkbox"/> HVAC/Mechanical<br>Subcontractors                  | <input type="checkbox"/> Promotional Products/<br>Screen Printing    | <input type="checkbox"/> Utilities (Public & Private)                   |
| <input type="checkbox"/> Building Materials                         | <input type="checkbox"/> Engineered Lumber                                   | <input type="checkbox"/> HVAC/Mechanical Suppliers                          | <input type="checkbox"/> Property/Condominium<br>Management          | <input type="checkbox"/> Waste Management                               |
| <input type="checkbox"/> Business Associations                      | <input type="checkbox"/> Engineering/Planning                                | <input type="checkbox"/> Insulation   | <input type="checkbox"/> Publishing/Printing                         | <input type="checkbox"/> Water & Sewer System<br>Supplies/Well Drilling |
| <input type="checkbox"/> Cabinets                                   | <input type="checkbox"/> Environmental Services/<br>Consultants/Soil Testing | <input type="checkbox"/> Insurance (Employee Benefits)                      | <input type="checkbox"/> Purification Systems                        | <input type="checkbox"/> Web Design/Development                         |
| <input type="checkbox"/> Carpeting                                  | <input type="checkbox"/> Equipment Rental/Sales                              | <input type="checkbox"/> Insurance (General/Home<br>Warranty/Workers' Comp) | <input type="checkbox"/> Real Estate                                 | <input type="checkbox"/> Window Treatments                              |
| <input type="checkbox"/> Caterers/Meeting Facilities                | <input type="checkbox"/> Excavating/Clearing/Grading                         | <input type="checkbox"/> Interior Trim                                      | <input type="checkbox"/> Real Estate Appraisals                      | <input type="checkbox"/> Windows  |
| <input type="checkbox"/> Ceilings                                   | <input type="checkbox"/> Exterior Insulation and<br>Finish Systems           | <input type="checkbox"/> Investment Brokerage                               | <input type="checkbox"/> Recreation/Leisure                          |   |
| <input type="checkbox"/> Cellular/Digital Phone Sales               | <input type="checkbox"/> Exterminating                                       | <input type="checkbox"/> Irrigation   | <input type="checkbox"/> Remodeling/Restoration/<br>Building Repair  |   |
| <input type="checkbox"/> Cleaning (Residential/<br>Commercial/Site) | <input type="checkbox"/> Fences  | <input type="checkbox"/> Kitchens   | <input type="checkbox"/> Roofing                                     |   |
| <input type="checkbox"/> Closets/Storage Systems                    | <input type="checkbox"/> Financial Planning/<br>Investment Management        | <input type="checkbox"/> Landscaping/Sodding                                |  |   |
| <input type="checkbox"/> Commercial Builders                        |  | <input type="checkbox"/> Lighting   |  |   |
| <input type="checkbox"/> Commercial Developers                      |  | <input type="checkbox"/> Lumber/Millwork/Trim                               |  |   |
|   |  | <input type="checkbox"/> Marble (Cultured, Imported)                        |  |   |

## Additional membership options (Your company must be a TBA member in order to participate in a council. Please check the council(s) you are interested in.)

### Remodelers Council – no fee

Monthly meetings, usually held at member showrooms, feature speakers and topics pertinent to the remodeling industry. Meetings also provide a forum for discussion and idea-sharing,

### Tidewater Multifamily Housing Council

**\$75** for associate members; **\$1.25 per apartment unit** for owner/manager members (minimum dues are \$75; maximum are \$3,000)

TMHC provides educational and networking opportunities at various events and programs throughout the year.

## A sampling of TBA member benefits

### BUSINESS TOOLS:



Members enjoy substantial savings on goods and services from companies that include Lowe's, UPS, Verizon Wireless, Paychex, Office Depot and many more.



### EXCLUSIVE OFFER:



GM offers members an exclusive \$500 rebate on most new Buick, Chevrolet and GM vehicles.

### ACTION:

Members and staff alike work on the industry's behalf to address local and state issues that may negatively affect housing and construction.

### ASSISTANCE:

Staff is available to assist members with issues involving regulatory or governmental agencies.

### INSURANCE/SAFETY:

TBA's partnership with BIIA offers members competitive rates on workers' compensation and general liability, as well as provides free safety training.

### VISIBILITY:

Members can market their products and services to both consumers and fellow members through such popular annual events as Homearama and the Mid-Atlantic Home & Garden Show.

### NETWORKING:

Breakfast forums, educational seminars and social events offer opportunities to meet fellow members and foster future relationships.