

# MEMBERSHIP APPLICATION



Tidewater Builders Association welcomes your application to become a member of the most progressive home builders association in the country. As a member of TBA you also become a member of the Home Builders Association of Virginia (HBAV) and the National Association of Home Builders (NAHB). Your membership becomes active upon receipt of your application and annual dues payment.

Please mail your completed application to TBA or fax to (757) 424-5954, with full payment. You may also join at [www.tbaonline.org](http://www.tbaonline.org). For questions, contact Membership Marketing at (757) 305-9042 or [sturner@tbaonline.org](mailto:sturner@tbaonline.org).

**The mission of Tidewater Builders Association** is to improve the climate for quality housing for all income levels; promote the growth and development of the shelter industry; promote excellence and professionalism among members through educational and networking opportunities; and support and enhance the community through charitable projects.

2117 Smith Ave.  
Chesapeake, VA 23320  
(757) 420-2434  
[www.tbaonline.org](http://www.tbaonline.org)

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## Company information

Company name \_\_\_\_\_

Mailing address \_\_\_\_\_

City \_\_\_\_\_ State \_\_\_\_\_ Zip \_\_\_\_\_

Phone \_\_\_\_\_ Fax \_\_\_\_\_

Publish fax in online directory?  Y  N

Purchase Web link in online directory? (**\$125 annually**)  Y  N

Web site address \_\_\_\_\_

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## Primary contact information

Name \_\_\_\_\_ Position \_\_\_\_\_

Phone (if different from above) \_\_\_\_\_ e-mail \_\_\_\_\_ (for internal use only)

Would you like to be contacted about marketing opportunities at TBA?  Y  N

Are you on Facebook?  Y  N

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## Additional representatives

Additional representatives: (In order you wish them to appear in the online directory. If mailing address is different, please indicate.)

Name \_\_\_\_\_ Phone \_\_\_\_\_ e-mail \_\_\_\_\_

Name \_\_\_\_\_ Phone \_\_\_\_\_ e-mail \_\_\_\_\_

Name \_\_\_\_\_ Phone \_\_\_\_\_ e-mail \_\_\_\_\_

If one of our current TBA members encouraged you to become a member, please list the person/company below. The sponsor will be awarded SPIKE points and recognized for their efforts.

Member name \_\_\_\_\_ Company \_\_\_\_\_

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## Payment summary

12-month dues (check one):  \$635 Builder/Developer  \$535 Associate

Payment Method:  Check  Mastercard  Visa  American Express

I would like to include in my payment a tax-deductible contribution to the TBA Scholarship Foundation:  \$25  \$50  \$100  other: \$ \_\_\_\_\_

Total payment amount: \$ \_\_\_\_\_

Card number \_\_\_\_\_ CVR \_\_\_\_\_ Exp. date \_\_\_\_\_

Name on card \_\_\_\_\_ Signature \_\_\_\_\_

Billing address \_\_\_\_\_

Would you like to pay in 3 installments?  Y  N First installment is \$280; two additional payments will be invoiced, with a \$30 processing fee.

**Note:** Dues payments to Tidewater Builders Association are not deductible as charitable contributions for federal income tax purposes. However, dues payments may be deductible as ordinary and necessary business expenses, excluding \$106 which is allocated toward nondeductible lobbying activity by NAHB, HBAV and TBA.

Fifty dollars of your Tidewater Builders Association dues will be allocated to the Political Action Committee of the Tidewater Builders Association. Fifteen dollars of your Home Builders Association of Virginia dues will be allocated to the State Builders Political Action Committee. If you do not wish to have this portion of your dues allocated to these committees, you may, without reprisal, so indicate by writing HBAV, 707 E. Franklin St., Richmond VA 23219 or TBA, 2117 Smith Ave., Chesapeake, VA 23320. Consult your tax adviser. *(Please complete the back of this application.)*

## Primary category

Please indicate your primary category of business: \_\_\_\_\_ Check (✓) other products/services, if any, below.

**Note:** If there is no appropriate category shown for your primary business or service, describe the exact name of the product or service \_\_\_\_\_

- |   |  |   |  |   |
|---|--|---|--|---|
| <input type="checkbox"/> Accountants                                | <input type="checkbox"/> Computer Sales/Services/<br>System Design           | <input type="checkbox"/> Fireplaces/Wood Stoves/<br>Fire Doors              | <input type="checkbox"/> Stone, Granite)                             | <input type="checkbox"/> Remodeling/Restoration/<br>Building Repair     |
| <input type="checkbox"/> Additions                                  | <input type="checkbox"/> Concrete  | <input type="checkbox"/> Floor/Roof Trusses                                 | <input type="checkbox"/> Marine Construction/<br>Pile Driving        | <input type="checkbox"/> Roofing  |
| <input type="checkbox"/> Advertising/Public Relations               | <input type="checkbox"/> Construction Management                             | <input type="checkbox"/> Flooring   | <input type="checkbox"/> Market Research/Consulting                  | <input type="checkbox"/> Safety Supply & Training                       |
| <input type="checkbox"/> Air Quality                                | <input type="checkbox"/> Counter Tops  | <input type="checkbox"/> Footing/Foundation<br>Contractors                  | <input type="checkbox"/> Masonry & Brick<br>Subcontractors           | <input type="checkbox"/> Sand/Gravel/Crushed Stone                      |
| <input type="checkbox"/> Appliances                                 | <input type="checkbox"/> Decks   | <input type="checkbox"/> Framing/Cornice                                    | <input type="checkbox"/> Masonry & Brick Suppliers                   | <input type="checkbox"/> Security Systems/Agencies                      |
| <input type="checkbox"/> Architect/Building Designers               | <input type="checkbox"/> Decorative Concrete                                 | <input type="checkbox"/> Furniture Rental/Sales                             | <input type="checkbox"/> Modular/Manufactured &<br>Component Systems | <input type="checkbox"/> Shelving                                       |
| <input type="checkbox"/> Architect/Commercial                       | <input type="checkbox"/> Designer/Building                                   | <input type="checkbox"/> Garage Doors/Storage Systems                       | <input type="checkbox"/> Moisture/Mold/Mildew<br>Control             | <input type="checkbox"/> Shower & Tub Enclosures                        |
| <input type="checkbox"/> Architect/Landscape                        | <input type="checkbox"/> Designer/Interior                                   | <input type="checkbox"/> Glass Products/Mirrors                             | <input type="checkbox"/> Mortgage/Financial Companies                | <input type="checkbox"/> Siding   |
| <input type="checkbox"/> Architect/Residential                      | <input type="checkbox"/> Doorglass/Decorative                                | <input type="checkbox"/> Grounds Maintenance                                | <input type="checkbox"/> Moving & Storage                            | <input type="checkbox"/> Signage  |
| <input type="checkbox"/> Attorneys                                  | <input type="checkbox"/> Doors   | <input type="checkbox"/> Guttering  | <input type="checkbox"/> Nurseries                                   | <input type="checkbox"/> Spas/Saunas/Hot Tubs/<br>Steam Units           |
| <input type="checkbox"/> Audio/Video Sales &<br>Production          | <input type="checkbox"/> Drywall/Plastering                                  | <input type="checkbox"/> Hardscapes   | <input type="checkbox"/> Office Supplies/Equipment                   | <input type="checkbox"/> Stairs   |
| <input type="checkbox"/> Auto Sales/Rental/<br>Leasing/Supplies     | <input type="checkbox"/> Electrical Subcontractors                           | <input type="checkbox"/> Health Care Services                               | <input type="checkbox"/> Paint & Coatings<br>Subcontractors          | <input type="checkbox"/> Steel Fabrication/Pile Driving                 |
| <input type="checkbox"/> Auto Sales/Rentals/Supplies                | <input type="checkbox"/> Electrical Suppliers                                | <input type="checkbox"/> Home Automation                                    | <input type="checkbox"/> Paint/Wallpaper                             | <input type="checkbox"/> Structured Wiring                              |
| <input type="checkbox"/> Awnings/Shutters/Canopies                  | <input type="checkbox"/> Elevators   | <input type="checkbox"/> Home Inspectors                                    | <input type="checkbox"/> Paving                                      | <input type="checkbox"/> Sunrooms/Patio, Porch &<br>Deck Enclosures     |
| <input type="checkbox"/> Banks/Savings & Loans/<br>Credit Unions    | <input type="checkbox"/> Employment/Training<br>Services (Temp. & Perm.)     | <input type="checkbox"/> Home Theater                                       | <input type="checkbox"/> Plumbing Subcontractors                     | <input type="checkbox"/> Surveying                                      |
| <input type="checkbox"/> Baths                                      | <input type="checkbox"/> Energy Conservation<br>Systems/Products             | <input type="checkbox"/> HVAC/Mechanical<br>Subcontractors                  | <input type="checkbox"/> Plumbing Suppliers                          | <input type="checkbox"/> Tile   |
| <input type="checkbox"/> Builders/Developers                        | <input type="checkbox"/> Engineered Lumber                                   | <input type="checkbox"/> HVAC/Mechanical Suppliers                          | <input type="checkbox"/> Pools                                       | <input type="checkbox"/> Title/Settlement Insurance                     |
| <input type="checkbox"/> Building Materials                         | <input type="checkbox"/> Engineering/Planning                                | <input type="checkbox"/> Insurance (Employee Benefits)                      | <input type="checkbox"/> Pressure Washing                            | <input type="checkbox"/> Tools/Equipment                                |
| <input type="checkbox"/> Business Associations                      | <input type="checkbox"/> Environmental Services/<br>Consultants/Soil Testing | <input type="checkbox"/> Insurance (General/Home<br>Warranty/Workers' Comp) | <input type="checkbox"/> Promotional Products/<br>Screen Printing    | <input type="checkbox"/> Tree Removal/Trimming                          |
| <input type="checkbox"/> Cabinets                                   | <input type="checkbox"/> Equipment Rental/Sales                              | <input type="checkbox"/> Interior Trim                                      | <input type="checkbox"/> Property/Condominium<br>Management          | <input type="checkbox"/> Utilities (Public & Private)                   |
| <input type="checkbox"/> Carpeting                                  | <input type="checkbox"/> Excavating/Clearing/Grading                         | <input type="checkbox"/> Investment Brokerage                               | <input type="checkbox"/> Publishing/Printing                         | <input type="checkbox"/> Waste Management                               |
| <input type="checkbox"/> Caterers/Meeting Facilities                | <input type="checkbox"/> Exterior Insulation and<br>Finish Systems           | <input type="checkbox"/> Irrigation   | <input type="checkbox"/> Purification Systems                        | <input type="checkbox"/> Water & Sewer System<br>Supplies/Well Drilling |
| <input type="checkbox"/> Ceilings                                   | <input type="checkbox"/> Exterminating                                       | <input type="checkbox"/> Kitchens   | <input type="checkbox"/> Radio/TV/Satellite                          | <input type="checkbox"/> Web Design/Development                         |
| <input type="checkbox"/> Cellular/Digital Phone Sales               | <input type="checkbox"/> Fences  | <input type="checkbox"/> Landscaping/Sodding                                | <input type="checkbox"/> Real Estate                                 | <input type="checkbox"/> Window Treatments                              |
| <input type="checkbox"/> Cleaning (Residential/<br>Commercial/Site) | <input type="checkbox"/> Financial Planning/<br>Investment Management        | <input type="checkbox"/> Lighting   | <input type="checkbox"/> Real Estate Appraisals                      | <input type="checkbox"/> Windows  |
| <input type="checkbox"/> Closets/Storage Systems                    | <input type="checkbox"/> Fire Suppression Systems                            | <input type="checkbox"/> Lumber/Millwork/Trim                               | <input type="checkbox"/> Recreation/Leisure                          | <input type="checkbox"/> Other Services                                 |
| <input type="checkbox"/> Commercial Builders                        |  | <input type="checkbox"/> Marble (Cultured, Imported,                        |  |   |
| <input type="checkbox"/> Commercial Developers                      |  |   |  |   |

## Additional membership options (Your company must be a TBA member in order to participate in a council. Please check any council you are interested in joining.)

### Remodelers Council – \$70

Monthly meetings feature speakers and topics pertinent to the remodeling industry. The council fee also includes membership in the National Association of Home Builders Remodelers Council.

TMHC provides educational and networking opportunities at various events and programs throughout the year. The council fee also includes membership in the National Multifamily Council.

### Tidewater Multifamily Housing Council

**\$180** for associate members; **\$1 per apartment unit** for owner/manager members (minimum dues are \$180, maximum are \$2,850)

### Green Building Council – FREE

Bi-monthly meetings feature speakers and topics with a focus on green building products, techniques and industry advancements.

## A sampling of TBA member benefits

### BUSINESS TOOLS:



Members enjoy substantial savings on goods and services from companies that include Lowe's, FedEx, Verizon Wireless, Paychex, Office Depot and many more.



### EXCLUSIVE OFFER:



GM offers members an exclusive \$500 rebate on most new Buick, Chevrolet and GM vehicles.

### ACTION:

Members and staff alike work on the industry's behalf to address local and state issues that may negatively affect housing and construction.

### ASSISTANCE:

Staff is available to assist members with issues involving regulatory or governmental agencies.

### INSURANCE/SAFETY:



TBA's inhouse insurance agency, BIIA, offers preferred rates on workers' compensation and general liability, as well as provides free safety training.

### VISIBILITY:

Members can market their products and services to both consumers and fellow members through such popular annual events as Homearama and the Mid-Atlantic Home & Garden Show.

### NETWORKING:

Breakfast forums, educational seminars and social events offer opportunities to meet fellow members and foster future relationships.